



ICE IN OUR VEINS.

ABOUT THE CLIENT

Industry:

Ice Machines

Location:

Vernon Hills, Illinois

Scotsman is the world's leading ice machine manufacturer for one basic reason. They understand, better than any other company, the critical importance of ice to any number of businesses. From hotels, restaurants, bars, supermarkets and fast-food outlets, to hospitals, laboratories, fisheries and food processing facilities, Scotsman machines play a crucial role in the success of each operation.

scotsman-ice.com

complex manufacturing • process development • assembly solutions • engineering • machining

THE BEGINNING:

The relationship with Scotsman goes back to the 1970s when Scotsman's headquarters was located in Albert Lea, MN. Now, Lou-Rich has been in a working relationship with Scotsman for over 45 years. A big part of the success in the early years was based on the ingenuity of the small but capable team at Lou-Rich and their ability to come up with creative solutions to engineering challenges. The partnership helped Scotsman improve the durability and functionality of their machines as Lou-Rich became an extension of their own company. As Scotsman continued to grow the market, Lou-Rich seamlessly kept pace with manufacturing demand, and offered many design and cost improvements along with way. It's a true partnership with shared values, led first and foremost by an unwavering commitment to quality.

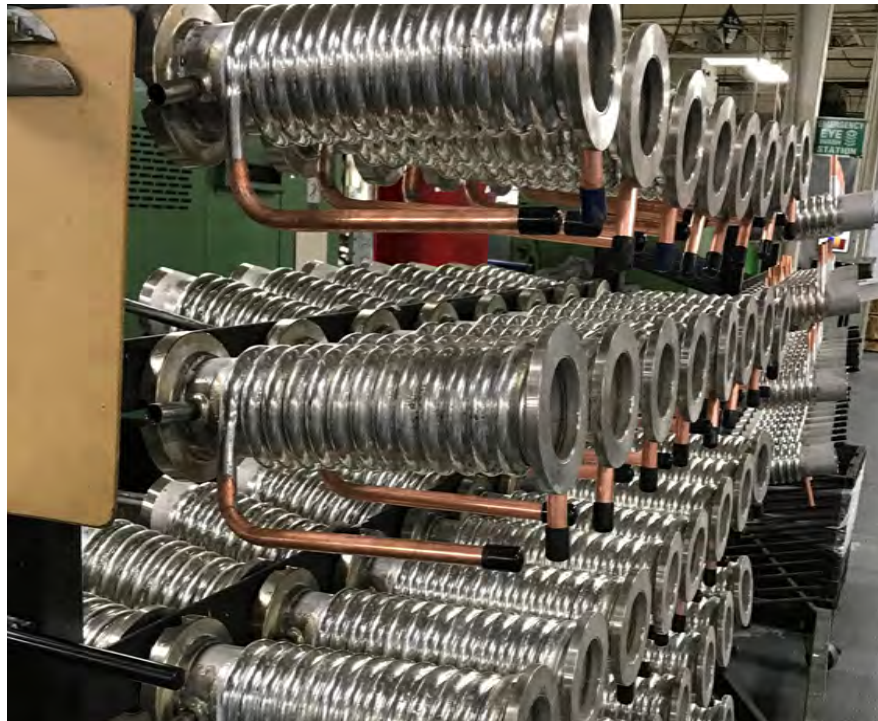
THROUGH THE YEARS:

Lou-Rich has become a trusted part of the Scotsman supply chain. Scotsman will typically dual source manufactured components, but for nearly 25 years Lou-Rich has been the sole source for commercial evaporators inside every Scotsman ice machine. Scotsman has been able to leverage the significant investments Lou-Rich has made in recent years with more sophisticated CNC machining equipment that includes robotics and automation, resulting in shorter delivery cycles.



INTO THE FUTURE:

Scotsman and Lou-Rich continue to enjoy a close business relationship with all signs pointing toward on-going growth and expansion. They've both evolved to adopt the latest technology to push production, driving cost out of manufacturing while improving quality throughout every part involved. The Lou-Rich team currently produces a wide variety of active parts that are critical to the performance of Scotsman Ice Machines across the world. From hotels and restaurants to commercial fishing and supermarkets, Lou-Rich is helping keep the world a cooler place with the perfect ice.



**AN INNOVATIVE PARTNERSHIP,
OVER 45 YEARS IN THE MAKING.**